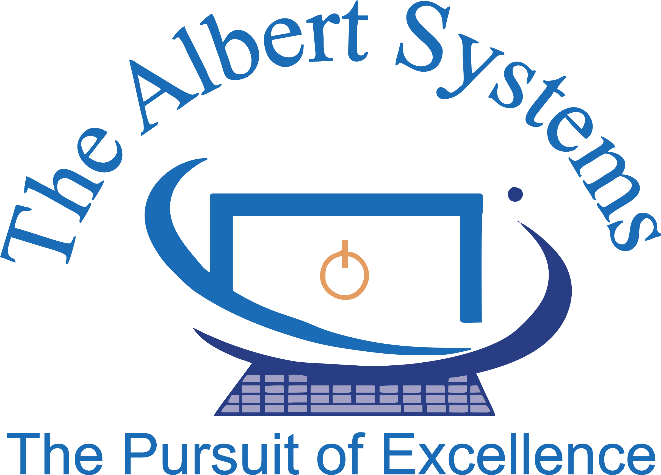
BUSINESS PROFILE

**THE ALBERT SYSTEMS**

**

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*Location: CNR Mdada & Lalufadlana Street*

*Office No: 106D Dlanubeka House*

*Mbabane*

*Eswatini*

FOCUSING ON NEXT GENERATION TECHNOLOGY

* ***Network Installation, support & security***
* ***Internet Sales & Installation***
* ***Electronic Security Systems Installation***
* ***IT Support & Maintenance***
* ***Supply of ICT Products, Consumables & Accessories***
* ***Website Design & Hosting***
* ***Custom Email Hosting***
* ***Enterprise & Datacenter Solutions***

**ABOUT US**

We are driven by results and solutions to enable you to have everything with simply a click in the comfort of your home or office.

We honour our commitments to you of excellent service. This includes to secure your network infrastructure and protect your confidential information.

As the Albert Systems, we are a forward thinking, energetic and dynamic technology company.

Due to the increasing intelligence in technology, the company wants to create a balance between availability of technology resources and users of the technology services.

**TOP 10 PREVIOUS CAUSE OF DEALING**

|  |
| --- |
| **BUSINESS / ORGANIZATION** |
| Eswatini Agriculture Development Fund |
| Jenny Internet |
| Eswatini National Provident Fund (ENPF) |
| Eswatini Government |
| Pact Eswatini |
| Limkokwing University of Creative Technology |
| Buy Cash Hardware |
| HealthPlus 4 Men |
| Republic of The Mozambique High Commission |
| Kobe Ramokgadi Advanced Learning Academy |

**WHAT WE DO**

**ICT SUPPORT & MAINTENANCE**

We offer ICT support services for both Software and Hardware for corporates, SMEs and individuals.

Our technicians will troubleshoot your hardware problems and will replace defective equipment. Via our advanced troubleshooting service, your faulty units will be replaced accordingly.

Our technicians will troubleshoot your software problems on demand and they will resolve your configuration issues. They will investigate your issue and determine whether it is configuration or code related. In case of a configuration issue, they will provide you with the configuration changes needed to resolve the problem.

**INTERNET SALES & INSTALLATION**

Get modern ultra fast business internet and network solutions with The Albert Systems. We install and maintain the internet provided by Jenny internet Eswatini. The Albert Systems is a Dealer at Jenny Internet Eswatini, giving us rights to sell Jenny Internet Services at no additional costs. Jenny Internet is a South African originated company providing internet and related services which has expanded to many African countries including Eswatini, Botswana, DRC and many more. We sell high speed reliable internet for Home, SME’s and Corporate businesses.

**WIRELESS FIDELITY (WI-FI) AND POINT TO POINT NETWORK INSTALLATION**

Do you need to expand your network to new areas on your property? We can send the network to any building that is visible in the surrounding area. Our engineers join networks in two buildings over a wireless line.

Share internet between offices, create Wi-Fi zones in outbuildings and more.

**STRUCTURED CABLE NETWORK INSTALLATION**

Businesses using computers have systems which require multi-user interaction to perform their daily duties. In order for the systems to work in many computers saving at one central point at the same time the computers need to communicate or they need to be in a network. We install and maintain local area computer networks, where we do cabling, router configuration, switching and radio configuration.

**WEBSITE DEVELOPMENT & HOSTING**

Host websites with the Albert Systems. We develop and host responsive, mobile-friendly, and attractive websites. A website can be described as a company / personal online profile. It’s a good platform for selling your services / products over the internet where you can get customers even from outside your geographical region. Our website hosting packages come with allowance for email addresses hosting.

**ICT PRODUCTS, CONSUMABLES AND ACCESSORIES SUPPLY**

We supply computers, Printers, Network equipment, Security Gadgets and all other ICT equipment, consumables and accessories.

**ENTERPRISE AND DATACENTER SOLUTION**

We Supply, Configure and Maintain Servers, Enterprise Software, and Licenses.

**ELECTRONIC SECURITY SYSTEMS INSTALLATION**

We install CCTV Cameras, Alarms and Access Control Systems.

**BACKGROUND**

The Albert Systems’ vision is to build a reputation in delivering innovative solutions in the technology sector. The company understands that there is need for digital migration in across all sectors to keep up with modern times in the world of Artificial intelligence.

**COMPANY STRUCTURE**

The company employs a hands‐on philosophy both on the job and in the office. By staffing every activity with professional ethics, both business and clients can be assured their service request is of utmost importance. All operations have the support of the office. Specific tasks the business is ready to offer:

• Project management

• Cost projection

• Conceptual scheduling

• Analyse mechanical layout drawings

• Safety review

• Plant operation

**OBJECTIVES**

The Albert Systems success is tracked on five primary objectives.

* The business’ major goal is to pursue an aggressive marketing campaign and from that, penetrate a material market share. The business’ goal is to create a well-known name in the technology service in the next two to five years.
* Ensure efficiency and to attain a higher level of service in the setup, analyse and maintenance service thus boosting growth and sustainability.
* To maximize profits by providing quality services and products to be the Benchmark of excellence in the technology sector and all service sectors.
* To adhere to the entire Swazi nation to be proactive and create viable business opportunities that will benefit individuals and reduce unemployment thus effectively contribute to the economic development of the country.
* To provide professional services to businesses and be an integral part of clients and customers businesses success in the short run and the long run.

**VISION**

To become an undisputed technology service providing company in Eswatini.

**MISSION**

To consolidate our industry footprint by being the benchmark for excellence. To provide reliable, timely, and safe services.

**VALUES**

Customer’s satisfaction is a constant measure of achievement for the business. While there is no doubt that this satisfaction will be due to commitment to projects, it is also directly related to the values through which the company will manage all operations. These include:

* Innovation
* Integrity
* Honesty
* Fairness
* Individual contribution
* Reliability
* Strong work ethics team work

**KEYS TO SUCCESS**

* Constant research of industry standards and practices to be knowledgeable of market needs.
* Constant evaluation of strengths and weaknesses with adjustments made as warranted.

**MARKET PLAN & PROMOTION**

Our plan is to maintain and retain a good relationship with customers while exploiting new customers. This will be achievable through:

* Main strategy is to soon use the net for scheduling purposes and more visibility to the market.
* Use of word-of-mouth marketing which has been one of the long used successful strategies to sell service.
* Use of door-to-door marketing which have proved to be so effective to the establishment of a potential market (not applicable during the COVD-19 pandemic).

**BILLING**

The prices will be charged as per value of work done. Main focus is to ensure that we do not supersede our customer’s budgets.

**SAFETY**

The Albert Systems maintain a strong commitment to health and safety for the protection of employees and the public. The company’s Injury and Illness Prevention Program focuses on these major areas and can be provided if requested:

* Health & Safety Policies
* Health & Safety Plans
* Employee Safety Training Programs
* Health & Safety Audits
* Safety Awareness Programs
* Use of drugs, alcohol will be strongly prohibited.
* Application of good working ethics and skills.

**HUMAN CAPITAL**

Albert Ndlela Ntshalintshali – Managing Director (MD)

This MD is the pundit in the technology sector. This energetic man holds Associate Degree in Business Information Technology. He is a Certified UBIQUITY Broadband Wireless Admin. He also holds a Certificate in Business and Entrepreneurship Development. Feather more he is a Certified SonicWall Support Engineer Technical.

The leader has translated the old saying from customer is king to customer is business blood. The staff is made to understand the role played by customers in business hence without customers there is no business. Stakeholders are taken very seriously hence avoidance of compromised relationships.

**SOCIAL RESPONSIBILITY**

To ensure job creation and growth opportunities within the community. The company gives first priority to the local folks. The director believes in intervening to social activities through competitions, thus exploiting means of funding local folks.

**CONTACT DETAILS**

The Albert Systems

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Website: <https://thealbert.systems/>

Find Us @: CNR Mdada & Lalufadlana Street, Office No: 106D, Dlanubeka House.

*“Our projects are resourced with the right team providing an enjoyable experience for all participants. This promotes proactive work ethic and encourage staff to work and grow within the company.”*